

A Joint Offering by Qualys and Converge (US Only)



Your security investment should do more than protect, it should pay for itself.

Converge Connect is a first-of-its-kind offering that directly links the strength of your cyber security posture to the cost of your cyber insurance. Through a collaboration between Qualys and Converge, organizations that actively manage and demonstrate strong security hygiene through Qualys Enterprise TruRisk Management (ETM) can now qualify for potential premium reductions, making your security program work harder for your bottom line.

Your Security Data Does the Talking

At the heart of Converge Connect is the Qualys Converge Connect Insurance Report (CCIR), an objective, data-driven assessment of your organization's cyber security posture generated directly from Qualys ETM.

Traditional cyber insurance applications rely on manual questionnaires filled in by your team, a process that is time-consuming, inconsistent, and easy to get wrong. The Qualys CCIR changes that. Instead of answering dozens of subjective questions, your Qualys data speaks for itself verifying your vulnerability management, patch management, and endpoint detection controls in a standardized format that Converge underwriters can evaluate quickly and accurately.

The result? A fairer, more accurate premium that reflects your real risk, not industry averages.

What does CCIR cover

- ETM (Enterprise TruRisk Management)
- Vulnerability Management Detection & Remediation (VMDR)
- Patching capability of TruRisk Eliminate
- Endpoint Detection & Response (EDR)
- Live, independently generated — valid for 30 days

How to generate your CCIR

- Log in to the Qualys ETM platform
- Select the Converge Connect Insurance Report from the Dashboard
- Print to PDF and submit to Symphony Risk Solutions with your insurance application.

Why Converge Connect Works for Qualys Customers

Lower Insurance Costs

Earn tangible potential premium reductions that turn your Qualys investment into measurable financial savings. Good security should cost less to insure — and now it does.

Potential reductions vary based on security posture and eligible Qualys products.

No More Questionnaire Fatigue

Replace lengthy, manual insurance questionnaires with automated data from the Qualys ETM platform. Save time, reduce admin burden, and eliminate the risk of inaccurate self-reporting.

Qualys CCIR integrates seamlessly into the Converge Insurance underwriting workflow.

Premium That Reflects Reality Verified

Real-time security data replaces guesswork in the underwriting process. Your premium is priced on your actual risk posture — not broad industry averages.

Objective data replaces subjective self-assessment in underwriting.

Getting Started

Follow the steps below to begin qualifying for potential premium reductions at your next policy renewal or new coverage placement.

Participation Steps

1. Fill and submit the form here - www.qualys.com/lp/converge and a representative from Symphony Risk Solution Cyber Insurance (registered insurance broker for Converge) will reach out for insurance submission discussion.
2. Submit the CCIR to Symphony Risk Solutions as part of your insurance application or renewal.
3. Receive your potential premium reduction determination within the standard underwriting timeline.

The Alliance

Qualys

The pioneer in cloud-based security and compliance, trusted by over 10,000 organizations worldwide including most of the Fortune 100 companies. The Qualys ETM platform provides the verified security data that powers your CCIR and underpins your eligibility for premium reductions.

Converge

A specialist cyber-focused Managing General Agent (MGA) that combines deep underwriting expertise with AI-powered risk assessment to deliver tailored cyber coverage for US businesses. Coverage is backed by AM Best A++ rated capacity.

Symphony Risk Solutions

A specialist cyber insurance broker managing the end-to-end application process on your behalf. They bridge the gap between your security program and the insurance market — translating strong Qualys security data into better coverage terms and outcomes.

About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of disruptive cloud-based Security, Compliance and IT solutions with more than 10,000 subscription customers worldwide, including a majority of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and automate their security and compliance solutions onto a single platform for greater agility, better business outcomes, and substantial cost savings. Qualys, Qualys VMDR® and the Qualys logo are proprietary trademarks of Qualys, Inc. All other products or names may be trademarks of their respective companies. For more information, please visit qualys.com