

# FAQs about the Qualys and Converge Connect Offering



## About the Cyber Insurance Offering

**What is the Qualys–Converge joint offering?**

It is an offering that connects eligible Qualys solutions, in particular Enterprise TruRisk Management (ETM), with cyber insurance underwriting through Converge. Organizations that use Qualys to manage and demonstrate strong cyber hygiene can receive potential premium reductions on their cyber insurance policies creating a direct financial reward for good security practices.

**Who is this program designed for?**

The program is designed for existing Qualys customers across most industries in the United States with revenue segments up to \$5B who also purchase or are seeking cyber insurance.

**Is this program available globally?**

The program is available for companies domiciled in the United States with coverage anywhere in the world. Contact your Qualys account representative for the most current availability information.

## Qualys Converge Connect Insurance Report (CCIR)

How is the CCIR different from a traditional insurance questionnaire?

Traditional cyber insurance questionnaires rely on self-reported answers, which can be inaccurate, incomplete, or difficult to verify. The CCIR is generated directly from live Qualys platform data, providing objective, independently verified evidence of your security posture. This reduces uncertainty among underwriters and produces a fairer, more accurate assessment of your risk.

How often is the CCIR updated?

The CCIR reflects your Qualys data at the time of generation. For the purposes of this offering, a current CCIR is defined as one generated within the past 30 days for potential premium reduction eligibility. Organizations are encouraged to maintain continuous scanning and generate a fresh CCIR at each policy renewal.

Who generates the CCIR—my organization or Qualys?

The CCIR can be generated by anyone in your organization who has access to the dashboard feature in eligible Qualys products including Enterprise TruRisk Management (ETM). Select the Converge Connect Insurance Report within the platform and print to PDF. You can submit this report to Symphony Risk Solutions during your insurance application process along with any additional information needed from Symphony Risk. You must authorize sharing of the CCIR with Converge for underwriting review.

Is my CCIR data kept confidential?

Yes, your CCIR report is shared only with Converge and Symphony Risk Solutions for underwriting purposes as part of this offering. Data handling is governed by the program's data sharing agreement, which your organization will review during enrollment. Qualys, Converge, and Symphony Risk Solutions adhere to strict data privacy and security standards.

## Eligibility and Requirements

What Qualys modules or subscriptions are required to participate?

At minimum, an active Qualys subscription that includes the Vulnerability Management Detection & Remediation (VMDR) module is required for the initial potential reduction tier. Organizations with Qualys Enterprise TruRisk Management (ETM), Vulnerability Management, Detection & Response (VMDR), Patch Management (PM), now part of TruRisk Eliminate and Endpoint Detection & Response (EDR)—may qualify for enhanced credit tiers due to greater data richness in the CCIR.

## Getting Started

How do I get more information about the offering?

- Fill and submit the form here - [www.qualys.com/lp/converge](http://www.qualys.com/lp/converge) and a representative from Symphony Risk Solutions (registered insurance broker for Converge) will reach out for a insurance submission discussion.
- Submit the CCIR to Symphony Risk Solutions as part of your insurance application or renewal.
- Receive your potential premium reduction determination within the standard underwriting timeline from Converge.

Who do I contact if I have questions about offering for filling out form?

For questions about the Qualys platform and CCIR report generation, email us at [convergeconnect@qualys.com](mailto:convergeconnect@qualys.com).

For questions on insurance and coverage, email [Symphony Risk Solutions](#) .

## Coverage & Insurance Questions

What types of cyber insurance coverage does Converge Insurance offer through this program?

Converge MGA offers comprehensive cyber insurance coverage, which may include first-party and third-party coverages such as:

- Network Security and Privacy Liability
- Media Liability
- Technology Errors and Omissions
- PCI DSS Loss
- Regulatory defense and penalties
- Cyber crime and funds transfer fraud
- Crisis management and breach response services

What if I already have cyber insurance coverage in place?

Your organization can get more information on the program and determine if it makes sense to change insurers. This is best accomplished 60-90 days out from your upcoming insurance renewal.

### About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of disruptive cloud-based Security, Compliance and IT solutions with more than 10,000 subscription customers worldwide, including a majority of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and automate their security and compliance solutions onto a single platform for greater agility, better business outcomes, and substantial cost savings. Qualys, Qualys VMDR® and the Qualys logo are proprietary trademarks of Qualys, Inc. All other products or names may be trademarks of their respective companies. For more information, please visit [qualys.com](https://www.qualys.com)